## **WORKING AT HEIGHT – HAVE YOU FULLY ASSESSED THE RISK?**

A common misconception of safety professionals in the warehousing industry is that once a risk has been identified and assessed, maybe some new equipment purchased and the minimum of training provided: all will be well.

It is not until something goes wrong that the risk assessment is really put to a test, and of course this could be too little to late.

What if a member of the warehouse staff carrying out a high level stock check on a MEWP fell, was rendered unconscious, how would he be rescued? Is anyone trained to carry out a rescue? Do you have the necessary equipment to carry out a rescue? A person suspended in an upright position for any longer than 15 minutes could die from Suspension Trauma also know as Harness-induced death. Suspension trauma occurs when a person is suspended in an upright position which is what most harnesses are designed for. Gravity pulls blood into the lower legs: the heart can only pump the blood that is available. So the hearts output begins to fall, they then faint or become unconscious, death can occur within fifteen minutes.

There are four phases of fall protection: Whatever training workers have received will determine how they respond to different phases.

## Before the fall

Have you supplied the right harness and lanyard? If not, and the harness is too uncomfortable, too inconvenient, or interferes too much with task completion, workers may not use the equipment or may modify it (illegally) to make it more tolerable. The length of the lanyard will determine the length of the ssence because a worker may lose

fall. The longer the fall, the greater the stress on the body will be when the fall is arrested. The shorter the lanyard, the more often it will have to be

## Fall arrest

The whole concept of fall protection is that workers who fall will be stopped by the tethering system. Unfortunately the posture of the falling worker is unpredictable. Depending on the harness attachment point and the position of the worker's body at arrest, different harness attachments offer different advantages.

Many safety professionals naturally assume that, once a fall has been arrested, the fall protection system has successfully completed its job. Unfortunately, this is not the case and suspension trauma is a risk. Fall victims can slow the onset of suspension trauma by pushing down vigorously with the legs, by positioning their body in a horizontal or slight leg-high position, or by standing up. Harness design and fall injuries may prevent these actions however.

Rescue must come rapidly to minimize the dangers of suspension trauma. The circumstances together with the lanyard attachment point will determine the possibilities of self-rescue. In situations where selfrescue is not likely to be possible, workers must be supervised at all times. Regardless of whether a worker can self-rescue or must rely upon others, time

AirTube Group

consciousness in only a few minutes.

If a worker is suspended long enough to lose consciousness, rescue personnel must be careful in handling such a person or the rescued worker may

Safety harnesses save many lives and injuries. However, continual vigilance is needed to train and supervise workers to ensure harnesses are used safely. Workers and emergency response personnel must be trained to recognize the risks of suspension

## Some key control measures to consider are that:

- · Workers should never be permitted to work alone in a harness.
- Harnesses should be selected for specific applications and must consider compliance convenience), potential arrest injury, and suspension trauma.
- Workers should be trained to try to move their legs in the harness and try to push against any footholds.
- All personnel should know (be trained) that suspension in an upright condition for longer than 5 minutes can be fatal.
- Rescuers should be trained that victims who are suspended vertically before rescue are in a potentially fatal situation. Rescuers must be aware that post-rescue death
- position too rapidly. Front (stomach or chest) rather than rear (back) harness lanyard attachment points will aid

may occur if victims are moved to a horizontal

uninjured workers in self-rescue. This is crucial if workers are not closely supervised.

Any time a worker must spend time hanging in a harness, a harness with a seat rather than straps alone should be used to help position the upper

The key to any safety activity is the level of training and supervision given to the staff, this training should be task specific in many cases. However it is imperative that supervisors and managers are trained to a sufficient level of competence in Health and Safety

IOSH Managing Safely for supervisors and NEBOSH Certificate for warehouse managers should be a minimum standard. These courses will provide a suitable level of understanding of risk management and ensure risks are fully assessed. For more information on these or tailored in company health & safety courses, please visit www.mesh4safety.co.uk ritten by Colin Snape, Head of HR, Langdon Industries Edited by Martin Moy, Director/co-Founder, Mesh-4-Safety Ltd.



# **AirTube Group**

Airfube Conveyors is a leading supplier specialising in Air Tube Pneumatic Conveyance Systems for a wide range of applications. Since 1982 we have tailored customer required pneumatic tube systems for the transportation of documents/paperwork, specimens, medicine, laboratory samples and of course money...

Air Tube offer a range of pneumatic tube systems designed and manufactured to suit your every need. Typical systems comprise of send and receive stations, tubing, a blower, a control panel and system carriers. Operation of the system is designed to be as simple as possible and equires the operator to only insert the carrier into the station

By pressing the push button of the destination the carrier can be transported either one or two way, between two locations or multiple locations.

Whether installed in a Warehouse new building or added during a modernisation or streamlining project, the industrial pneumatic tube system provides customised transport



AirTube pneumatic tube systems can provide fast and reliable assist in meeting these needs at a practical cost. Logistics - Document, Picking Notes or Sample Transfer

Our industrial pneumatic tube system can transport virtually anything that fits into one of the special carriers such as Documents, small parts or tools, oil and food oil samples either hot or cold for testing, powders, liquids, granulated materials or aggregates. Additionally carriers can be loaded and unloaded either manually or automatically.

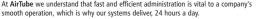
## The Advantages and Benefits

Different systems are available for a variety of needs: –

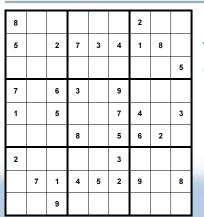
- Carriers can be securely locked and leak proof...
- Reliability Pneumatic systems have long operating lives and require very little maintenance...
   Effortless transfer of Distribution centres and warehousing outbound and internal documentation. Most
- importantly, the carrier is transported immediately and at a relatively high rate of speed... Produce/Cargo logistic drivers are able to forward delivery notes directly to the
- logistics provider's admin dept on arrival...
- ocessing samples can be transported to the sample testing laboratory. AirTube system leads to increased profitability through time saved and better utilisation of

staff, plus a rapid **Return on Investment (ROI)...**They offer numerous benefits and advantages and as for instance cost savings, pneumatic tube systems ensure that internal staff and qualified personnel will not lose valuable time





Contact us for further information and a free evaluation survey... www.airtubegroup.co.ul



# proteus puzzle win a bottle of champagne!

# Sudoku for Fun

Fill in the blank squares with the numbers 1-9 so that every row, each column, and every 3x3 box contains all the numbers from 1-9 without

Once you have found all the numbers cut out the grid and send it along with

Linda Rodway, Proteus Software Ltd,1730 Solihull Parkway, Birmingham Business Park, Birmingham B37 7YD www.proteussoftware.com

# Belgravium launches Tokyo 3200 tablet PC

BELGRAVIUM BELGRAVIUM

Belgravium is proud to introduce its latest generation ruggedised web tablet, the Tokyo 3200 Series. Designed to provide mobile professionals with a dependable real-time wireless solution, the Tokyo combines data capture and communication technology within a portable wireless Windows ® based appliance. Facilitating quick access to information from remote databases via the Internet or an Intranet, the Tokyo is exceptionally user friendly and can be easily integrated into other systems.

Weighing a mere 930g, the 3200 series is extremely thin, light and durable. Mobile workers will also benefit from the large 10.4" responsive touch screen, on screen keyboard and outdoor viewing options. In addition, magnetic stripe readers, barcode scanner and camera options enable these tablets to offer seamless information capture for instant transmission.

With a choice of operating systems including Windows CE, Windows XP Embedded and Windows XP Tablet Edition, the Tokyo incorporates wireless LAN and WAN support and Citrix ICA. Microsoft RDP \* client/server computing protocols for instant network and information access. The hot swappable battery enables up to 8 hours of operation. The unit has the environment for placement in vehicles, or moveable arms, walls or mobile carts. In short, this feature rich tablet offers the full power of mobile computing ideal for an extensive number of mobile applications including:

- Healthcare
- Warehousing
- Home Networking Manufacturing Process Monitoring
- Hospitality
- Logistics Support

 Onsite Service Some of the many other key features and benefits of the Tokyo 3900 Series include-

For optimum mobility, the latest 802.11 based wireless technology has been built into the Tokyo. It also maintains flexibility by allowing other WAN / WLAN and PCMCIA card adapters as

To maximize its connectivity with peripherals like barcode scanners, printers, digital cameras,

keyboard/mouse, projectors and monitors, the

Tokyo is fully equipped with IR, USB, PS/2 VGA interface ports and RS-485/422/232 protocol

## **High Brightness Display**

The high brightness 10.4" TFT LCD provides excellent visibility. It is especially ideal for displaying graphical content in web-based applications. This advanced LCD technology enables the Tokyo to function without sacrificing power consumption. The battery can last for up to 8 working hours on a one-time charge.



## Shock & Vibration Resistant The Tokyo 3900 is rugged and constructed for

professionals working in harsh environments. The incorporation of external protective rubber bumpers enables it to withstand drops of up to four feet Internally, its shock-absorbing design and magnesium housing design ensures that it meets strict industrial durability standards.

The I/O ports, LCD panel and internal circuits of the Tokyo have been designed to resist spills and water damage. Furthermore the unit is dustresistant with a protected LCD, sealed ports and card slots for extra protection.

For further information please visit the Belgravium

# **WAREHOUSE INDUSTRY NEWS**

Sponsored by Proteus Software Ltd



On the wall between Israel and Palestine someone has painted an interesting and thought provoking slogan that it simply puts a hole in the moon'. In that context it is intended as a political statement, but it does spark our minds into considering the subject of who owns what? Someone once purchased an area of land in Scotland, and was asked how it felt to own a mountain. His response was that he did not own that mountain; he was simply the custodian of it for a time. Many of the issues that are occurring in the world remind us that we do not actually 'own' it, we are the stewards of a portion of it for a relatively short period. What are we going to pass on to our children and our grandchildren? The topic can become immensely wide, and consider such items as areas of outstanding natural beauty, historical monuments, sites of scientific interest, coastline and open spaces. What should we preserve, and what do we have a right to use or change, forever? In debating the questions we cannot fail to consider the concept of 'carbon footprint'.

The Carbon Trust definition of carbon footprint is 'The total set of greenhouse gas emissions caused directly and indirectly by an individual, event, organisation, or product expressed as CO2e.

In the same way that food producers are displaying nutritional information on their products, and electronic goods manufacturers have to specify the relative power efficiency of their products. I can see that the time is not too far distant when every item that is sold will have details of its carbon footprint or carbon 'cost'. Hence, the title of

# **HOW GREEN IS YOUR UNDERWEAR?**

my article. 'How green is your underwear'?' That of course does not refer to its colour, but to its carbon footprint, and can apply to your shoes, shirts, coats, hats, and indeed, every other item that you purchase.

A requirement to specify this type of information for every

item could have huge implications for the logistics sector, because the carbon footprint or carbon 'cost' of an item can vary depending upon, not only the nature of the production process, but where it was made, where you buy it from and how you buy it. Not to mention, of course, how it got there, by road, by rail, by sea, by plane, or by pack horse. How many times, and where was it stored on the way, and for how long, even down to how many times the item was moved in the warehouse? All the factors will have an impact on the carbon footprint of an item when it arrives on

Will parcel carriers compete on the basis of which one runs the vehicles with the lowest emissions? Will retailers compete on the basis of the relative energy efficiency of their stores? Will farmers compete on the basis of the type of agricultural vehicles they are using?

Internet ordering may become more attractive because you do not need a retail store, but of course those items are often delivered by courier. Will the good old Royal Mai have a competitive edge – particularly if Postman Pat sells his van and uses a bike?

Are you a scentic? If so perhaps consider what some of the major companies are doing already to promote themselve as being green. It is hard to believe that they are doing this simply from altruistic motives, but rather because they think they can gain competitive advantage by doing so.

started producing an eco-label for its aircraft in June 2007. and is promoting this as a competitive benefit of using that airline. The label, modelled on those used in the sale of white goods like fridges, microwaves and washing machines, shows a full range of environmental indicator

High street retailer Marks and Spencer has announced plans to become carbon neutral within 5 years. The 100-point eco-plan will impact every aspect of the company' operations from manufacturing to product labelling, and from waste management to in store heating. Recently maligned carbon offsetting will only be used as the last

In 2007 Tesco, the UK's biggest retailer, which produces 2m tonnes of carbon a year in the UK, said it would put new labels on every one of the 70,000 products it sells so that shoppers can compare carbon 'costs', in the same way that they can compare salt content and calorie counts Meanwhile all food products air-freighted into the UK wil carry an aeroplane symbol. According to the Department for nvironment, Food and Rural Affairs food transported by air - mainly fresh fruit and vegetables - accounts for 0.1% of total food miles, but generates 13% of total food transport

Many companies are already carrying out a "carbon audit" of their supply chains to build the lifetime carbon footprint of their products. By undertaking a carbon investigation of their supply chains, all businesses can minimise the carbon emitted at every stage of a product's lifecycle from source to shelf, consumption and disposal.

As the demand increases for more data on the relative carbon footprint of everyday items that we purchase and services that we use, there will be massive implications for the way in which we do husiness

The recent significant hike in the oil price has also brought an economic dimension to this subject, which helps focus attention. How many of your vehicles travel back to base empty? If you have missed a pallet off a load will you now think twice about sending another vehicle 100 miles with one pallet? If you have shipped the items incorrectly what is the cost to collect and redeliver? Eliminating non conformance is set to become an even higher priority than

It is a question of 'watch this space': to wait and see, or do

we all have to be proactive in driving this process forward. If we are laggards, we might find that our competitors gain an advantage over us.

These developments will have a major impact for system providers. There has to be a mechanism for collecting of course is that collecting the data itself has a 'carbon

Systems will need to change to support this process. The gestation period from the conceptualisation of a business need, to the release of a software solution for that requirement can be quite lengthy, so software solution providers need to keep right up to date with changing business trends. At Proteus Software we are already considering new functionality for our software solutions to help our customers collect, collate and disseminate the necessary data, and thereby support their ongoing business

Howard Turvey is Managing Director of Proteus Software Limited, a software author specialising in supply chain solutions





# **RFID - BARCODE OF THE 21ST CENTURY?**

## David Drinnan MD of inotec UK looks at the technology

You can hardly pick up a logistics or 'Techie magazine without reading an article mentioning RFID. Either extolling the virtues or warning about the invasion of privacy which the writer of the article believes RFID presents The articles are usually peppered with blue chip companies and thinly veiled warnings about non-compliance for current suppliers. Combined with a number of articles and, unfortunately sales literature promising results which technically are not currently possible is it any wonder that potential users are confused concerning this emerging technology?

RFID or Radio Frequency Identification is literally an electronic barcode. Information (As much as 10KBits on some tags) can be remotely written to and read from the tags multiple times, hence its other name - 'Smart Labels'.

There are 2 main types of RFID tag. Active which contain a small battery to power the device and Passive which is powered by the reading devices transmitted power. Generally Active devices will have a better read range than Passive tags but are

The 2 main components of any tag are; the memory chip and the receiving/transmitting aerial. Aerials are one area where size is important. The larger the aerial the greater the read range and radio 'visibility'.

There are three main frequencies which are used for RFID tags, Low Frequency, High frequency (HF) and Ultra High (UHF). The general rule of thumb is The higher the frequency...

- ... the smaller the tag
- .. the faster the data transfer speed ... the more limited the data
- ... but the greater the susceptibility to
- interference from conductive material ie metal

Cost is an important issue to most customers. Many expect to spend just a few pence on an RFID tag - the elusive 5 Cent tag! In reality a basic tag (HF & UHF) with read & write capability is coming in at around £0.10 in quantity with £0.45 to £1.00 being the general range for lower quantity applications. Active labels come in at least

Read distances often suffer from over expectation A typical UHF tag will be readable from a maximum of 50cm to 4 metres dependent on; the reading device used, physical aerial size and the reading environment Powered low frequency tags give a greater range but at a greater cost. Readability is also dramatically affected especially on standard HF and UHF tags by metal or liquids in the vicinity of the tag. A tag on a tin of soup would be a worst case scenario!

Will RFID replace barcode? AIM, the industry trade association estimate that only 10% of current barcode applications will switch to RFID by 2015 as most applications are served adequately, and economically, by barcode technology. So how does RFID compare with barcode'

ven 99% Accuracy in producti-

Long distance scanning Reads when obscured Reads with liquid or metal

ess than 5p. per image/tag

interference
Image bank for visual proof
Pinpoint ID of non-read iter
Can be read and written to

ustry standards apply

being used for inventory control at store level and is already proving to offer higher control levels with sales and logistics costs justifying the investment at an early stage.

offering added value to the RFID tag, such as the Vario Sense. This HF tag can not only be writter to and read from but also can record the temperature or humidity which it has been

INO-TAG
ndeed the trial was so successful that RFID is

New products are also entering the RFID market

ition al code ders	Barcode & 2D Vision Read	Passive RFID	Active RFID
~	-	~	•
~	-	×	×
ited		-	~
to c£	®p to c£	®p to b£	XX£S
Х	X	~	~
~	-	zimitedR	,
X	-	X	X

The chart below balances the technologies including the newer vision system reading devices for 2D codes and barcode.

As you will see both current and future. technologies offer advantages in differing areas In the well publicised Marks and Spencer installation key advantages of their RFID logistics installation were listed as;

- Improved accuracy over manual system
- Replaceable label costs were reduced due to re-use of a tag.
- Speed of scanning multiple units was improved, by a factor of 5. Delivery equipment asset base was bette
- Provided a working platform for open standards.

All parameters can be changed remotely dependent on the product being transported, a real advantage with the Food Trace programme now really starting to take effect.

There is no doubt that the use of RFID will increase dramatically over the coming years and, just as with barcodes, the hardware costs fall as the technology matures opening RFID to a wider

For successful implementation the golden

- Fully specify the system you are looking to
- install and the benefits you expect to gain. Obtain firm quotes on all equipment and tags before completing a financial justification

- . If RFID is to be used in an open system, is your industry or customer, already setting standards which will be implemented in the • Ensure that the reading device supplier
- the environment where the system will be used. · Visit sites already using the technology and discuss your application with current users. Where possible use tags approved to the

demonstrates a system in your location and in

RFID is here to stay, careful evaluation and implementation will ensure that the benefits are leveraged for maximum operational and financial

new ISO standards.

return inotec UK are suppliers of RFID & barcode label

A full presentation on RFID technology is available. free from inotec. Contact Carlos Gomez on 01489 654466

Fmail: info@inotecbsl.com







## **Modal shifts**

Although road continues to dominate UK Freight ents with 163 billion tonne kilometres moved by road in 2005, companies are reviewing alternate green methods of transporting cargo and looking at other areas

Department of Transport figures show that Rail accounts for 22 billion and Water 52 billion tonne kilometres of freight moved per annum. Around three quarters of goods moved in UK waters are crude petroleum and petroleum products and the busiest UK maior inland waterway is the River Thames

Sainsbury's intends to include the River Thames in its distribution network after a one week trail proved goods could be moved faster by water than on London's roads!! Daily ambient deliveries were transported by barge from the Charlton depot to 12 stores

Sainsbury's said that switching to river could cut 220,000 road miles each year and contribute to its target of reducing carbon emissions by 25% by 2012.

"The trial proved that there are alternatives(to road) for us to be more efficient as a business, environmentally sustainable and cause less congestion" said Roger Burnley Sainsbury's Supply

Tesco are now moving imported wine from the Port of Liverpool and a container terminal at Irlam along the Manchester ship Canal to a Manchester bottling plant. The supermarket says that its decision will cut carbon emissions on this route by 80% and take 50 trucks off the road every week. It also states that the move will result in an estimated saving of 1.1 Million KM of HGV journeys on UK roads. The forecasts for future demand for 2014 for rail freight are 144.7 m net tonnes lifted, compared with 113.1 m net tonnes lifted in 2003. The results show an overall increase in let tonnes moving by rail from 2003 figures of 28 per cent by 2014, representing 145 million net tonnes.

The most notable increases are seen in maritime containers moving by rail (up 90 per cent to 21 million net tonnes), and domestic intermodal/wagonload traffic increasing from 900,000 net tonnes to 4.7 million net tonnes. Most sectors are forecast to grow in the coming years with the exception of ore traffic, waste

and automotive rail freight which would generally remain at 2003 levels. Retailers have also led the way on moving from road to rail. For example one freight train can do the work of 50 HGVs and an aggregates train can do the work of 120 HGVs. Three quarters of the French wine sold in Marks & Spencer stores comes to the UK by rail. Marks & Spencer have been using rail to import been wine and spirits from the EU for over two years. 40% of total intake into their national distribution centre arrives on rail. Marks & Spencer also make deliveries to their Scottish RDC using rail, taking 350 vehicles a year off the UK roads. The company is currently looking at ways to expand their use of rai

Rosebys, the UK's largest home textile retailer, operates a railconnected regional distribution centre in Selby through a joint partnership with The Potter Group. GB Railfreight provides a daily rail service for Medite Shipping Co (UK) Ltd from the Port of Felixstowe to supply the centre. The goods supplied by rail include towels, duvet covers, bed linen, pillowcases and ready

ASDA use The Malcolm Group rail services for food, general merchandise and clothing between Daventry and Scotland. This rail saves ASDA 4 million lorry miles and 314,00 gallons of diesel fuel every year, equivalent to taking 6,140 lorries off the roads This produces a net reduction 41 tonnes in the annual amount o solid carbon released into the atmosphere. ASDA have recently panded their use of rail and now use services connecting the Port of Felixstowe and Daventry, and between Grangemouth and Aberdeen

For further information contact Richard Ellithorne

www.ciltuk.org.uk



## WHOLESALE CHANGES

A vegetarian foods wholesaler can expect a dramatic upturn in stock control efficiency and order picking accuracy after deciding to upgrade its paper-based system with Psion Teklogix Workabout PRO handheld computers. The new kit will be supplied and installed by Camberley-based Rugged Systems.

In addition to supplying vegetarian foods to retailers throughout the UK, the client also

from its site - selling products directly to the public on a part time basis - and a paper-based stock management and picking system had been in operation with pick lists generated by software developed in-house and running on the company's

However, the existing systen had not been designed for a retail environment and, with cash and carry sales forming an increasingly significant part of the client's business, it needed

Rugged Systems will supply fixed scanners attached to the client's PC to enable details of cash and carry goods sold over the

counter to be accurately monitored. In addition, a wireless access point connected to the client's network and four Workabout PROs with laser scanners will be

The goods-in aspect of the client's operation is also expected to benefit significantly from the introduction of the new system. In the past, the company had been unable to accurately check incoming deliveries because, quite simply, each item had to be counted and cross referenced manually against the order and, with an often impatient delivery driver waiting to move on to his next drop-off, this was usually impractical. The new system will allow incoming pallet loads to be scanned using the Workahout PROs and their details fed directly to the client's own stock control system.

The Workabout PRO is a flexible, programmable and expandable portable data collection terminal, designed for a range of data collection needs. It is available with either Windows Mobile 2003 SE or Windows CF NFT configurations The Workabout Prodelivers the performance, ruggedness and durability required for mobile data collection in an ergonomic

PSION TEKLOGIX

When it comes to managing mobile technology itself Psion Teklogix is now able to provide the market with a complete solution by leveraging the synergies between it and new alliance partner B2M Solutions

B2M Solutions specialises in the management of a mobile enterprise. Its mprodigyTM mobile management system provides the framework that pulls together an entire mobile infrastructure; maximising the

productivity of the remote vorkforce and protecting the investment in mobile estate.

> The modular and scaleable mprodigyTM can be incorporated at any stage of a mobile project to ensure that emote mobile solutions are deployed and nanaged efficiently. For line-of-business remote users (in parcel delivery, ogistics, field service industrial and retail) who require access to missionritical corporate data

whilst on the move mprodigyTM ensures the optimum performance from rugged PDA (personal digital assistant) devices such as the latest Psion Teklogix

the iKôn. Commenting on the partnership, Julie Purves, Managing Director of B2M Solutions says: "We are delighted to become an alliance partner with Psion Teklogix. It means that our morodigyTM suite will work seamlessly with technologies from Psion Teklogix, such as the excellent iKôn, to deliver a best-of-breed robust solution Companies across all sectors can now deploy highly scaleable, mission critical mobile environments with complete control over the management of their data, communications and devices."

Darrel Williams - Director Channel and Mobile Sales of Psion Teklogix comments: "This partnership with B2M Solutions offers our customers full spectrum mobility anagement, allowing them to recognize significant financial and operational benefits when running and deploying multiple mobile devices. Assert management, remote health checks, updates and support capabilities will not only reduce the operational overhead of maintaining an effective workforce, but will enable business managers to manage dynamically and proactively, putting the customer first at all times"

## Difficult is worth doing

endured a

which would be



magazine from the same pedigree stable as Logistics Business magazine, which has long earned the crown of Europe's major language materials handling title. Our intention right from the start was to develop a magazine

strong in its own right. backed by a contentrich website, and few would argue today that our objectives have not been met. Logistics Business IT s centric to the supply chain and covers the issues that many businesses have to deal with on a daily basis, so we are constantly looking to warehouse

From reducing energy usage to optimising the final delivery of product to the consumer, the team seeks to provide the best information to help businesses develop the best strategies and choose IT suited to their exact need. Indeed, we are grateful to Proteus Software for this opportunity to publicise our aims. We are also proud to be associated with one of the UK's leading best of breed software companies as one of our key supporters, 91st Century warehousing is undoubtedly challenging. To make it work effectively, businesses have to be nimble. The notion of 'lean' has been applied in the context of manufacturing for years as 'agile' has been used to describe effective supply chains, but in today's economy warehouse operators can as easily apply both to their own operations

Long gone are the days of 'stack em' high and they'll all go' warehousing. Today, a lot of intelligence has to be applied in the way the warehouse works in time with the whole cycle of the supply chain. Whether the warehouse is looking after built to stock items or marshalling together built to order goods ready for despatch, there is no room for excess inventory. Everything has to operate slickly and the warehouse has to perform a critical role in being a key node in the entire chain, communicating what it has received, what it has despatched and what is left on the racking. For this to happen, good IT is essential. Modern warehouse solutions provide the full range of features and functions that modern warehouse approaches need to attain their goals. Proteus has been in the field for over 20 years and has built up a thorough understanding of every likely scenario facing today's businesses. That's possibly why you chose them as your WMS supplier in the first place. So, help us to spread the word about great IT and contact our team about

your warehouse story. For further information contact Mel Brill Logistics Business IT 01480 455 66

www.logisticsbusinessit.com



UKWA chairman Derrick Potter believes that business contacts made at networking events such as those organised by UKWA throughout the year will play an increasingly significant role in facilitating partnerships in the

The logistics industry is evolving rapidly and it is important that third party logistics service providers (3PLs) spot emerging trends and develop their service offerings accordingly if they are to make the most of the exciting opportunities ahead.

That's the message from the United Kingdom Warehousing Association's (UKWA's) chairman, Derrick

Derrick, the founder and executive chairman of The Potter Group, says: "The UK supply chain is changing. For example, many container terminal operators have woken up to the potential of widening the scope of their business to include additional logistics services and, as a result, we have seen the emergence of what has been christened 'port-centric logistics'. Containers, which were once taken from a ship to an inland RDC where they were unloaded and sent back to the port - empty, are now often unloaded at the port and their contents stored at a consolidation centre - again at the port. 3PLs have the potential to benefit from this shift in supply chain thinking by developing partnerships with the port operators who - in the main - look to outsource this

Of course the nort isn't the final destination for the goods and palletised loads are usually forwarded from the port-based consolidation centre to the owner's RDC network. Derrick Potter believes that environmental concerns coupled to the problems created by Britain's over-congested motorway network, will invariably result n more and more goods arriving at the RDCs by rail. "The typical logistics model will become quite simple he says. "Shippers will bring containers in to the ports where they will be unloaded and stored in consolidation centres by 3PLs. Increasingly rail companies will then take palletized loads to inland RDCs and goods will then be delivered to their final destination in much the same

way as they are today. Those 3PLs that have recognized

the growing use of rail in the supply chain are building

warehouses close to railway junctions - as opposed to

The future will, Derrick suggests, bring greater opportunities for independent logistics operators to cooperate together and, he says, the emphasis will be on shared knowledge and shared contracts, "Clients want a one-stop shop," he says. "And with many demanding specialist added value services - such as returns management – the bigger 3PLs will increasingly look to outsource certain parts of a contract to smaller partners who specialize in such areas." Derrick is convinced that business networking events such as those organised throughout the year by UKWA, will play an increasingly prominent role in facilitating partnerships in the logistics

"Anyone in business knows the value of contacts and occasions such as the regular regional meetings organised by UKWA and events such as our Annual Luncheon and Awards for Warehousing Ceremony, offer fantastic opportunities to meet new business contacts, leads clients customers and owners or decision makers from many other businesses in the sector. Of course, 3PLs with a need for extra storage space for a contract should always look to partner a UKWA member company," he says "LIKWA members all meet certain quality standards that will give the company - and its client - peace of

nusing association Derrick Potter continues: "UKWA members undertake an exceptional range of warehousing and added value services, from animal feed storage through bonded warehousing to e-fulfilment but, regardless of the areas in which they specialise, the Association's members all share the determination to drive up professional standards in the warehousing sector that underpins UKWA's activities. The specialised knowledge, flexibility and added value that a 3PL can provide, is becoming one of the key drivers behind the decision to award logistics contracts and I believe there is an excellent opportunity for UKWA members to win business by entering partnerships with other logistics service

The United Kingdom Warehousing Association is the leading trade body for the third party warehousing and logistics industry. Further information on the full range of member services offered by the UKWA is available on the

# Odds stacked in favour of safety



CeMAT 2008 exhibition in Hanover.

## The problem

In a normal pallet return system forming part of a dynamic storage solution for order picking, once a pallet is empty it is lifted from the lane by the picker and carried to an empty pallet station, often located every tenth lane within a dynamic order picking system, where it is stacked manually at the pedestrian picking face of the system. Given that empty pallets weigh between 15-20 kg and may have to be lifted over the head of the picker to reach the top of a six-feet high stack, this clearly presents a difficult manual handling scenario, particularly for the growing population of female order pickers.

The health and safety issues are compounded further as the stack of empty pallets then has to be carried back on a roller conveyor in the lane to the replenishment face allowing the forklift truck to remove it. This is due to the risk of a high, freestanding stack toppling into the forklift aisle when the stack comes to a stop, particularly if the pallets have been stacked haphazardly. There is also a risk of pallets falling in the lane of the dynamic storage system.

## The response

With BITO's new Empty Pallet Return System, at no point in the process does the picker have to physically pick up the pallet. Once the pallet is empty, the picker uses a grab handle, to avoid bending over excessively, to grab the far end of the empty pallet at the front of the lane. With this he, or she, pulls the pallet so that it stands upright on a roller bed at the foot of the lane. The picker then simply slides the pallet along the roller bed to the Empty Pallet Return Stacking System where it docks into a bracket mechanism. This allows the picker to swing the pallet down gently, without any strain, so that the pallet sits back horizontally on the bed of rollers in the empty pallet

The system then takes over and automatically carries the pallet back towards the stack that is being created at the forklift (replenishment) face of the Dynamic order picking system. The whole stack of pallets is clamped in a bracket and raised sufficiently to allow the pallet to roll into position beneath it before the stack is gently brought back down on top of the pallet adding to the accurate stack.

"From health and safety surveys it was found that pickers were taking time off work due to back injuries linked to such processes so BITO decided to set up a study group to develop a solution," says Ed Hutchison, MD at BITO Storage

"With this system the picker does not have to lift the pallet at all, they simply guide the pallet to the Empty Pallet Return lane. then the system does the rest," he comments, "The stack can be much higher because it has been stacked accurately and it does not depend upon the reach of the picker. Furthermore, because the stack is created at the forklift truck face, rather than the pedestrian face there is no movement of that stack along the conveyor reducing the risk of it toppling over.

www.bito.co.uk





# **BASDA launch Special Interest Group for Logistics & Supply Chain** supported by the UKWA and CILT



The BASDA Logistics and Supply Chain Special Interest Group (SIG) has been launched by BASDA members in response to the need for more collaborative working practices and systems across the whole supply chain industry, particularly for the SME sector. The first meeting was hosted by Proteus Software and attended by organisations including the United Kingdom Warehousing Association (UKWA), the Chartered Institute of Logistics and Transport (CILT), Sage, Infor, Inovis and Dataflow.

Inevitably, one of the hot industry topics discussed was fuel cost reduction and how this could be achieved by companies sharing resources including shared loads and warehouse space. Whilst cost is usually the key driver for any change within the industry, this is an example of how new initiatives can also have a positive impact on a company's "green" credentials and reduction in carbon emissions. The implementation of such shared services would involve more collaborative systems to make the husiness process as efficient as possible and would therefore impact customers and suppliers, including

The LIKWA represents nearly 700 member companies who between them operate around 100 million sq ft of warehouse and distribution centre space from some 2000 locations across the UK. Roger Williams, Chairman of UKWA, was a key presenter at the event. "It is important that affiliations like UKWA. CILT and BASDA pull together and look for synergies that make us more

Government legislation has a major impact on the industry, including Duties and Taxation. BASDA has a proven track record in working with government and standards bodies, including the HMRC, to ensure that any new regulations introduced are fit for purpose and can be incorporated into business systems.

Jairo Rojas, Director General of BASDA, comments, "If our members feel strongly about an issue we will lobby the government on their behalf and get involved with relevant working parties. By BASDA working closely with other Warehousing & Logistics associations including the UKWA and the CILT, we can act more effectively on behalf of the Logistics industry with one, united The Logistics and Supply Chain SIG is recruiting representatives from manufacturers, retailers and suppliers to the industry. A key aim of the group is to provide guidance on best practice through developing com standards that are clear and relevant to customers, e.g. for tracking and

Howard Turvey, Proteus Software Managing Director, was elected as Chairman for the Logistics and Supply Chain SIG. "Proteus wants to be in at the start of the BASDA Logistics SIG to work together with other sector solution providers on the key issues affecting the warehousing and logistics industry, ultimately for the benefit of our customers "

Jairo Rojas concludes, "I would like to thank Proteus Software for taking up the mantle to drive this SIG. Feedback from the first meeting suggests that the group will become increasingly important in the future direction of the logistics and supply chain industry.

Anyone interested in joining the Special Interest Group or attending any of the events should contact Dee Cox, Membership Manager of BASDA, on 01494 868030, or email dee.cox@basda.org



# iForce wins UKWA Award for second consecutive year

For the second consecutive year iForce has won a UKWA Award for Excellence. After winning the 2007 Team of the Year Award, this year the United Kingdom Warehousing Association (UKWA) named John Tombs of iForce Warehouse Person of the Year for his outstanding performance and commitment over the last 12

John undertook the huge task of setting up the new John Lewis Direct fulfilment centre in Redditch, prior to the Christmas peak as a satellite site. This was at very short notice, as iForce had to react quickly to give John Lewis extra capacity due to a massive sales uplift, which was simply not possible on the existing site. John was instrumental in the 5 year business plan and forecasting for the new site and demonstrated considerable project management and planning skills, working with contractors and the client. He then adapted guickly back to an operations focused role as he staffed the new 232,000 sq. ft operating centre to fulfil 300,000 customer orders from mid October 9007 to March 9008. From delivery of the Christmas volume John was instrumental in the planning and execution of the remaining migration of 250,000 units of stock from the old site, with successful completion by the middle of April 2008.

John's operation ability to innovate and demonstrate new ways of working have increased productivity by 24% year on year, with a largely new work force, while service levels remained significantly above customer KPIs, in terms of on-time despatch and stock

"We are extremely proud that John has won this prestigious award. He's a very worthy Warehouse Person of the Year having gone out of his way to demonstrate the best management behaviour while achieving a phenomenal task," commented Mark Hewitt, CEO of iForce, "John is a testament to what can be achieved with dogged determination to get results, a flair for managing people and a little bit



