



INTERNATIONAL TRADE

Office opening puts engineering firm in Pole position for growth

Despite the uncertain economic picture, Lorien Engineering Solutions is expanding and opening its first overseas office in Poland.

The new branch office will be known as Lorien Engineering Polska, and will be based in the historic city of Wroclaw in the south-west of Poland.

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From there the firm will be strongly positioned to develop its existing presence in the country's food, brewing and health care sectors, and the office will act as a European hub for the firm's many international clients who have a growing presence in the region.

Managing director Steve Slater said: "We are in the enviable position of being able to support successful major international companies. Over the past year we've seen our international operations rocket to 40% of our order book from less than 5% in 2006/7. We fully expect this trend to continue with demand for our services growing from our established customer base where we enjoy an 85% repeat business rate."



Lorien Engineering Solutions directors (clockwise from top left) Roy Klek, Steve Turner, Bill Treddenick and Steve Slater

The announcement follows a marked period of sales and profit growth for the firm, which provides engineering and project management services to the FMCG sector, both nationally and internationally. The year 2008/9 has been the firm's best year on record.