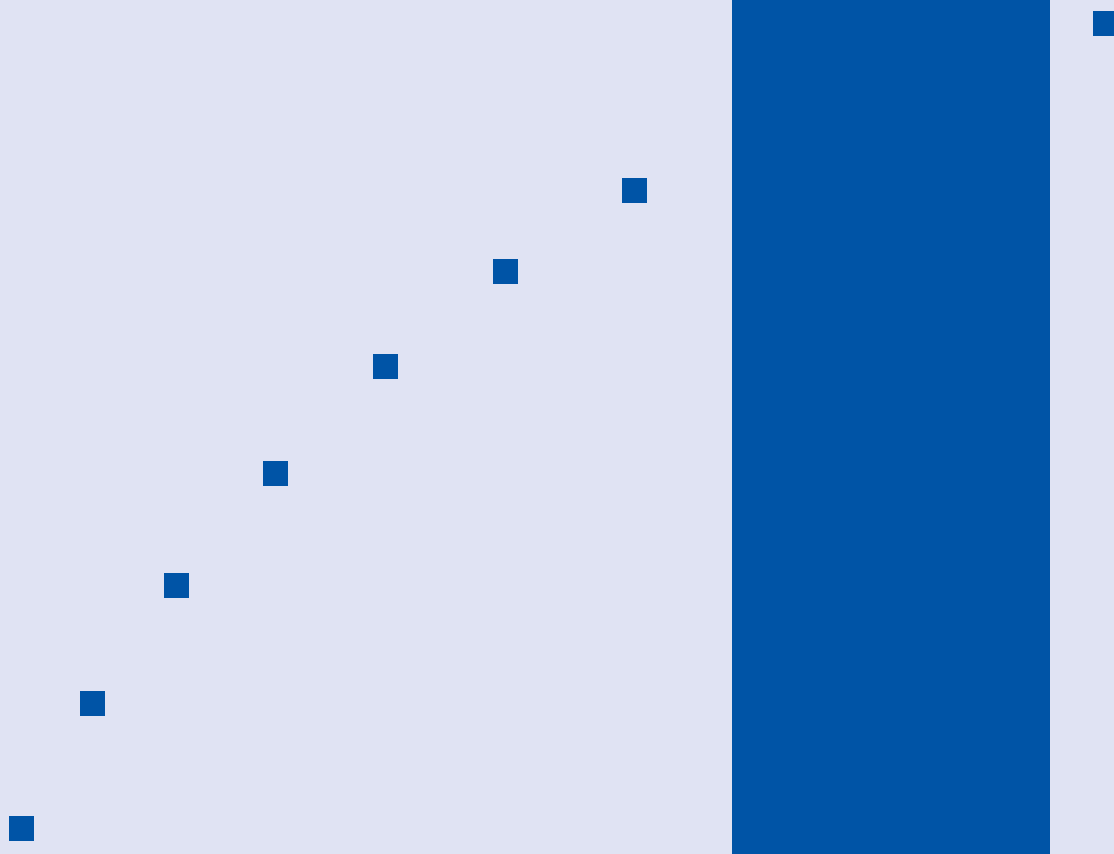


WEKO

Quality



**WEKO - Quality  
produced by experts.**



Our corporate headquarters, located in the immediate vicinity of Stuttgart, the important centre of inventors and bright minds, permits our development centre to solicit highly qualified staff members.

**WEKO**

In addition to our production facilities in Echterdingen and Heiligenzimmern in Germany as well as in Biel, Switzerland, we are represented worldwide with sales or service offices.



**WEKO means quality made by *experts***

“ We invite you to take a look at WEKO and the features that distinguish this unique company who operate on a worldwide basis. Two true experts will assist us in this process. No one knows the company better than the managing Directors, Carlheinz Weitmann and Marcel Konrad whose fathers founded and named the company more than 50 years ago: WEKO.”

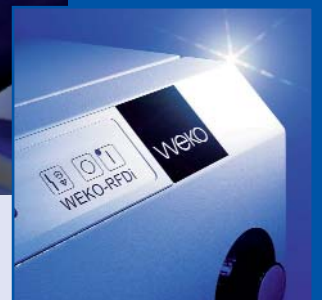
# We offer *high quality* products for each application.

- “*Experts* have made WEKO the top supplier for systems for moistening and powdering of different materials.
- It is our challenge to respond to the different tasks and framework conditions. Our products are used in many different branches, especially in the printing, textile, lamination and timber industry. The quality of our products
- has enabled us to achieve the status of a market leader in many industries.

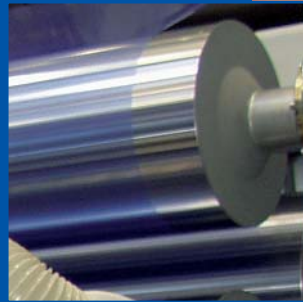
Although this is enjoyable, we are really proud that leading machine manufacturers regularly award us with high grades in relevant evaluation criteria such as product quality, delivery dates and documentation. ISO certification therefore merely represents a consequential fact.”



*WEKO precision technology, undergoing continuous further development, allows for exact and economic metering of various liquids and powders as well as easy and user-friendly handling.*



WEKO technology enters more and more industries, for example, the sectors of printing, nonwovens, tissue and wood panels, corrugated cardboard, grinding medium and foil production as well as paper and textile refining.



The same basic principle applies to all industries and fields of application: "High production reliability and low consumables costs!" We reach this goal, last not least, through our customized responses to your requirements.



■ **There will not be a new product without a real benefit**

■ “The *quality* of all WEKO products always serves the same purposes: smooth operating processes, reduction of down times, quality improvements and reduction of costs - although this is achieved by a variety of means.

■ One of our strengths is to provide solutions sometimes even before the user is able to exactly pinpoint his problem.”

# Our wealth of innovations is a sign of *inventive talent*

“The focal point of our work is opening up new *benefits* for the users of our products. Thus we encourage the incitements of progress – curiosity, thirst for knowledge and inventive talent of our employees. This is reflected in the innovations that have accumulated in WEKO’s history.

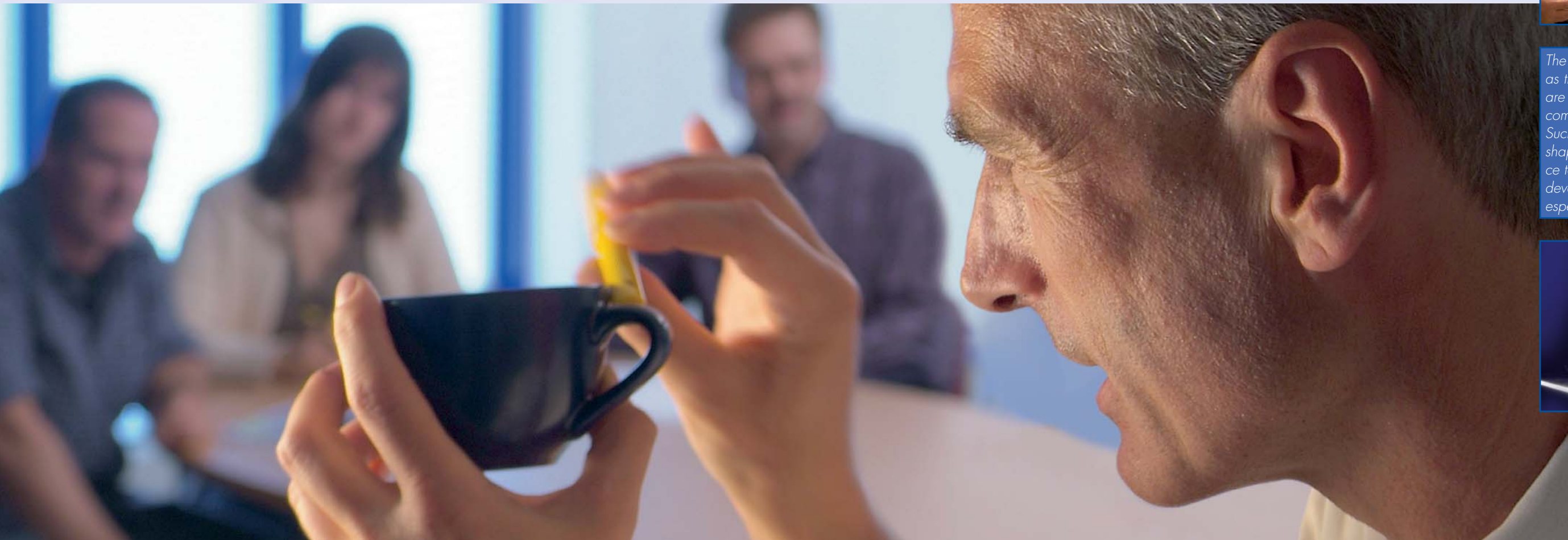
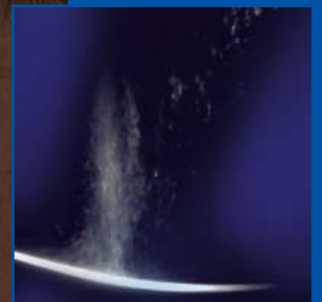
Sometimes, the concrete need of a client has been the trigger for a new product, e.g. when developing the first damping unit in the world that could be set in zones. In other cases, we developed new solutions of our own accord, for example the improvement of the transfer efficiency of the powder particles by completely new nozzle geometry.”



*Once an idea has been born, we take its examination under theoretical as well as practical aspects equally serious. Engineering and practical implementation are accompanied by close ongoing dialog.*



*The materials used as well as the finished products are therefore subject to comprehensive testing. Such testing may take the shape of in-house endurance tests as well as trial runs developed by third parties especially for WEKO.*



WEKO technicians and service personnel ensure worldwide that our customers always have access to a competent and committed contact person – at any time and on any subject.



We consider feedback from real life applications extremely important at this. Thus, experience gained can contribute to further engineering and production processes helping us to improve our products even more.



## We engage in intensive *dialog* with all market partners.

“*Inventive talent* is helpful but not sufficient. Although, we sometimes retreat to improve our ideas and perfect techniques, the dialog with other experts is more important than anything else.”

This can be seen by a close, trusting partnership with our customers, the cooperation with renowned technical universities and research institutes as well as by the cooperation with machinery manufacturers. Consistent benchmarking and field tests under real life conditions finally produce the technical releases.”



*Intensive and interdisciplinary communication not only serves the ongoing development of specific products but also allows young employees to learn with focus on practical application.*



*WEKO staff members know of their value and the importance of their work. This confidence makes them highly motivated and committed experts who, in turn, pass on their knowledge throughout the company.*

# People at WEKO are challenged and supported.

“The *dialog* with people is our window to the market. Well educated employees, enjoying their profession and the tasks assigned to them, are our best asset. They not only possess vast experience and expert knowledge but are also willing to share it.

This makes them real experts. To ensure this development, WEKO permanently invests into education and ongoing training. This also helps to secure the future of all of us!”



Representative for our 170 employees worldwide, you have now become acquainted with some of them on these last pages. Regardless of their widely varying tasks, they are all driven by the extraordinary WEKO team spirit.



# Products in line with market

# requirements are the key to Success

- “The *people's* creative power, creativity and reliability lead to
- the high quality of our products. Furthermore, their systematic process analysis enables us to
- offer products for the market at reasonable cost/performance ratios.

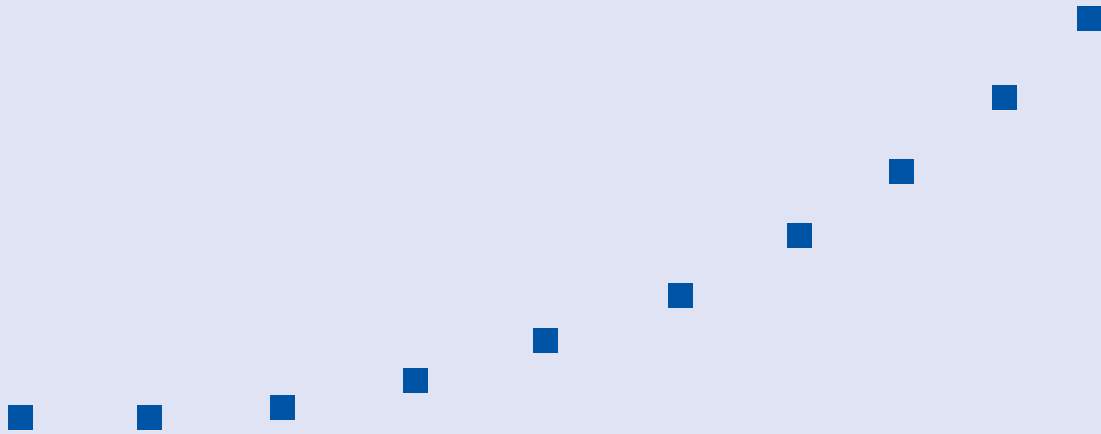
WEKO – Quality produced by experts.

We call it success when both sides win! Of course, you can say anything on paper – a fact not only known in the printing industry. That’s why we invite you to gain practical experiences with WEKO anytime. Take a look at our quality for yourself, whether you are customer, supplier or a new employee.

We look forward to meeting you.”







**Weitmann & Konrad GmbH & Co. KG**  
Friedrich-List-Straße 20-24  
D-70771 Leinfelden-Echterdingen  
Telefone +49 (07 11) 7 98 80  
Telefax +49 (07 11) 7 98 81 14  
E-mail: [info@weko.net](mailto:info@weko.net)  
[www.weko.net](http://www.weko.net)

**WEKO Biel AG**  
Joh.-Renferstrasse 58  
CH-2504 Biel-Bienne  
Telefone +41 (0 32) 3 44 27 00  
Telefax +41 (0 32) 3 44 27 27  
E-mail: [info@wekobi.ch](mailto:info@wekobi.ch)

Weltweite Ansprechpartner der WEKO-Gruppe finden Sie unter [www.weko.net](http://www.weko.net)