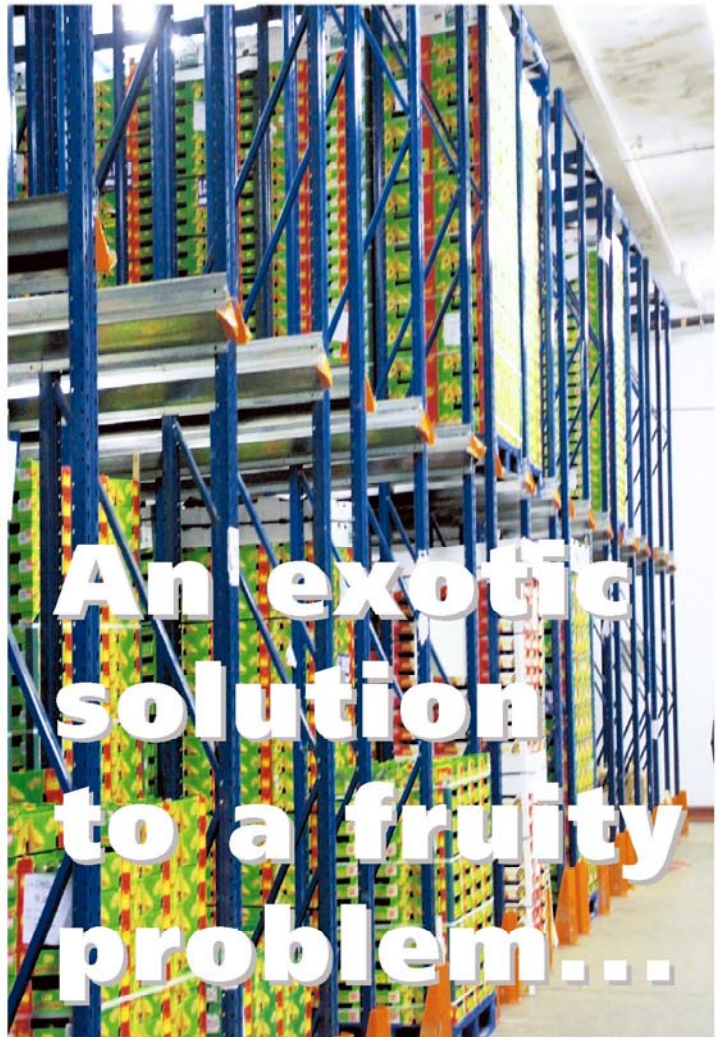




Storwell Director Sanat Shelat in one of the special inspection aisles

# CASE STUDY



# An exotic solution to a fruity problem...



Operations Director Parveen Mehta

Minor Weir & Willis Ltd  
suppliers of quality fresh produce

Minor, Weir & Willis Ltd, National Distribution Centre  
241 Wellington Road Ind. Estate,  
Perry Barr, Birmingham B20 2QQ.  
Tel: 0121 344 4554. www.mww.co.uk



Storage conditions are critical

**M**inor Weir & Willis are one of the UK's largest suppliers of fresh produce - delivering around 150,000 packages to customers every week and enjoying a turnover of around £45 million a year.

You'll find their products in the big four supermarkets and Group companies operate in Holland, Spain and Germany.

Just as they ensure quality products and service for their clients, MWW in turn demand these standards from their own suppliers.

Founded in 1963, the company operates a huge one-stop transport, warehousing and logistics company, with the headquarters in Perry Barr, Birmingham.

Storwell were brought in as part of MWW's need to double capacity in the

costly to run chill/cold stores, covering around 110,000 square feet.

"We were asked to design a robust system that made best use of space," says

Storwell Director, Sanat Shelat.

"Chep pallets weighing over 1.5 tonnes had to be stored two high, with fast, easy access absolutely essential to monitor ripening products, in order to avoid losses due to decay.

The company has supplied and installed two systems, with high density drive-in racking, each with front post protectors and heavy duty guide rails in the floor to direct trucks and pallets safely.



## 24-HOUR OPERATION

Costing a competitive £48,500, the new storage system now holds up to 500 pallets in temperatures ranging from 0C° to 8C°.

Rack damage has been virtually eliminated, avoiding costly rebuilding and downtime, while waste and lost profit through over-ripe product has been minimised.

Said Parveen Mehta, MWW Operations Director: "We are a 24-hour operation so it is essential that everything runs smoothly. Storwell have performed faultlessly, offering advice and service above the level normally acceptable." ●

## Storwell

storage solutions • mezzanines • furniture & interiors

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