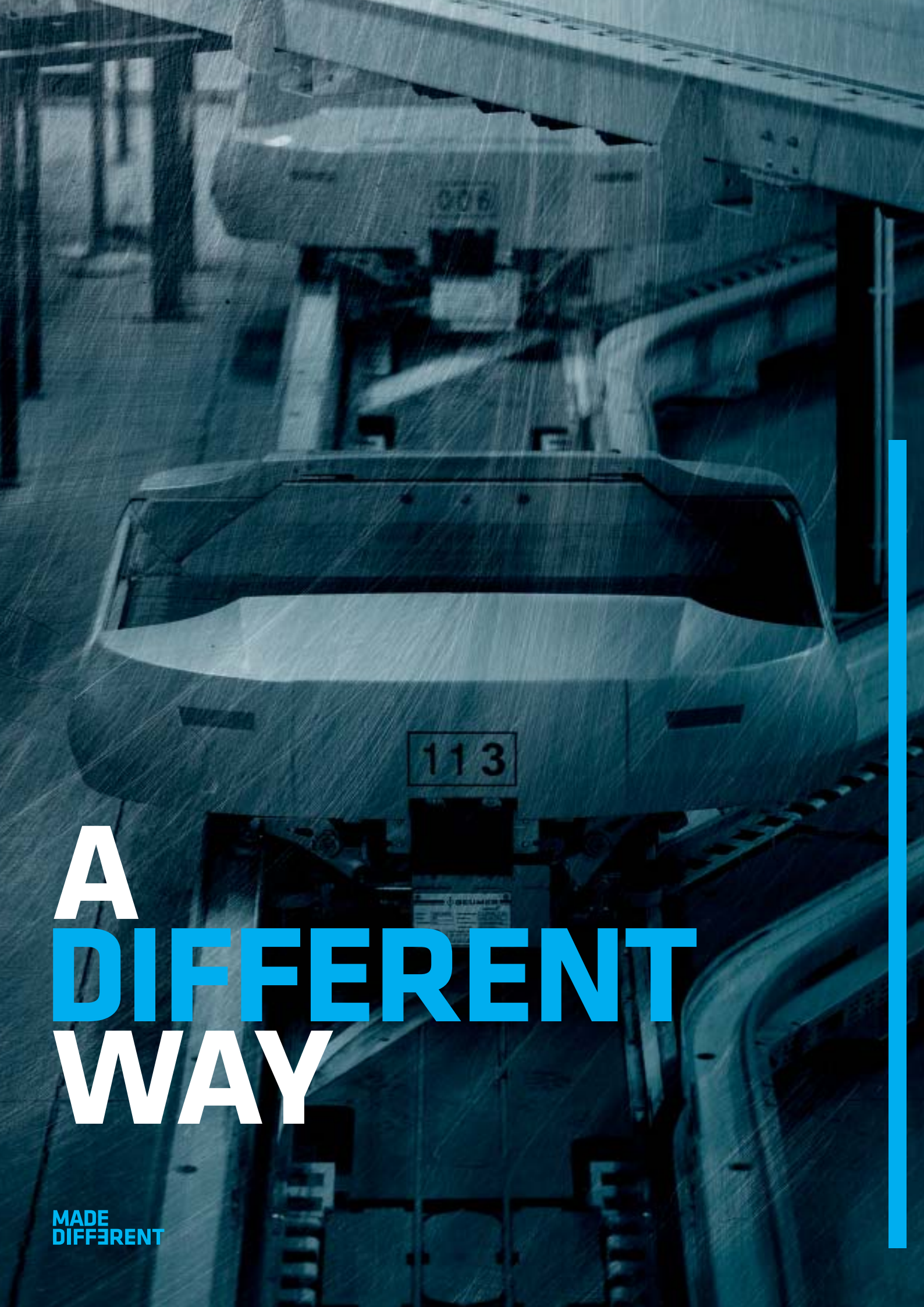


**Anja**  
Project Assistant,  
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Beckum, Germany

# MADE DIFFERENT

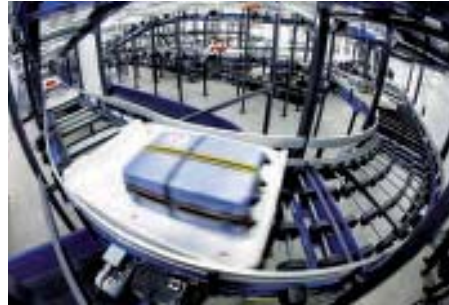




# A DIFFERENT WAY

MADE  
DIFFERENT





At **BEUMER Group**, being different is not just a claim. It is a business mission that has guided our progress for three generations. Central to our philosophy is an unwavering **long-term perspective**. This far-sighted approach is what lies behind our quality, sustainability and innovation leadership. It is also what has led us to foster a corporate culture defined by the motivation, trust and loyalty of our people. **All this is only possible because we have preserved one thing above all else: our independence.**



As a family-owned business, BEUMER Group is able to focus on long-term business fundamentals, leading to tangible benefits throughout our organisation.

From R&D investment to HR policy, corporate strategy to customer service and, not least, product quality – the customer advantages of long-term thinking are visible throughout the BEUMER Group.

In an economic age driven by short-term gain, we have held true to our corporate mission of “long-term success, not short-term profit”. It’s what it means to be BEUMER Group. It’s what it means to be “made different”.

#### CONTINUITY WORLDWIDE

Since 1935, we provide exceptional intralogistics solutions, helping our customers streamline their operations to maximise productivity and profit. Today our business is segmented into four core areas: conveying and loading, palletizing and packaging, sortation and distribution and customer support.

Headquartered in Beckum, Germany, with a 3,700-strong workforce spread over 70 countries, BEUMER Group excels in delivering tailor-made solutions, backed by an unmatched, local support network.

#### BRINGING THE BEST ON BOARD

For many decades the BEUMER name has been synonymous with global leadership in conveying and loading, palletizing and packaging, sortation and distribution. In recent years, BEUMER Group has grown tremendously. With acquisitions of Crisplant, Enexco and a world leader in pipe conveyors BEUMER Group enhanced its market position.

While the names may be different, so is the philosophy that unites them. All brands are part of BEUMER Group and all adhere to our unifying proposition, “made different”.





# A DIFFERENT QUALITY

MADE  
DIFFERENT





At BEUMER Group we know that **being different** is of no use unless it translates into visible benefits for our customers. That's why our technology offers **a difference you can see, feel and even measure.**



Our engineering design blueprints are developed and tailored to meet your specific requirements. This dedication to detail and customisation is also carried through into the manufacturing of every solution. Our production teams ensure that systems are built to the highest specifications using only the best materials and techniques. Finally, our dedication to research and development ensures that our solutions not only cover customer needs today, but secure them well into the future.

#### UNDERSTANDING YOU

With many years of experience we have strong industry insight and each project begins by understanding your unique organisational and supply chain needs. System designs reflect this insight and integrate seamlessly into your existing

infrastructure. Finally, rigorous commissioning and testing ensure that systems are only handed off once everyone is happy that they are robust, reliable and ready for live operation.

Today, BEUMER Group focuses on:

#### CONVEYING AND LOADING TECHNOLOGY

BEUMER Group leads the industry in high performance bucket elevators with the longest centre distances, as well as curved belt conveyors and apron conveyors for the transport of hot or abrasive materials. Furthermore we supply pipe conveyors for complex and long-distance applications. We also specialise in loading and unloading equipment from a single bulk loading head to a fully integrated terminal, including pallet handling systems.

#### PALLETIZING TECHNOLOGY

BEUMER Group's sophisticated palletizing systems continue to set new standards for performance, function, reliability and overall throughput. With the popular BEUMER robotpac® and BEUMER paletpac® series, BEUMER offers a diverse and broad range of capacities and packing patterns and can integrate a large number of complementary components.

#### PACKAGING TECHNOLOGY

For filling technology, load integrity, weather protection or load securing for shipping, BEUMER Group offers comprehensive solutions for various products with specific requirements – from primary packaging to secondary packaging. Used by many of the world's most respected brands, these include the BEUMER fillpac®, BEUMER stretch hood®, the BEUMER combipac®, the BEUMER paketpac® and the BEUMER stretchpac®.

#### SORTATION AND DISTRIBUTION SYSTEMS

BEUMER Group supplies advanced, computer controlled distribution systems for e-commerce and mail order companies, package and parcel express couriers, and even frozen food distributors. Through our BEUMER and Crisplant brands we offer advanced, fully integrated airport baggage handling systems. Key technologies include check-in and automated transport conveyors, destination coded vehicles and centralised control and management systems.



Christian  
Engineer,  
Supply Chain Management  
Beckum, Germany

Maira  
Business Manager,  
Parts Logistics  
Aarhus, Denmark

# A DIFFERENT COMMITMENT

MADE  
DIFFERENT





At BEUMER Group, we know that delivering the right system for the right situation is only part of the solution. **Watertight partnerships, personal customer support and complete lifecycle service** are just as important as the ingenuity of the installations we deliver.

#### A BELIEF IN PARTNERSHIP

Our mission statement of “long-term success, not short-term profit” isn’t only focused on financial success, but also underpins the value we attach to the relationships between our employees and customers. At the end of the day, it is not the pride we take in our products that motivates us – it is the satisfaction we see in our customers.

Our support centres are found in over 70 countries, worldwide, enabling us to provide a localised service for the installation, operational commissioning and maintenance of all our facilities and systems, throughout their entire operational life cycle.

#### A SUSTAINABLE FUTURE

In agreement with the five fundamental values of our company – integrity and ethics, customer focus, quality and innovation, teamwork, sustainability – we have committed ourselves to the highest quality standards and to sustainable business development. Our commitment here is underlined by globally recognised certifications, including OHSAS 18001: 2007 (Occupational Health and Safety Management System), ISO 14001: 2004 (Environmental Management System) and ISO 9001: 2008 (Quality Management System).

Our forward-thinking perspective highlights our responsibility towards our people, products and the environment.

At BEUMER Group, we understand that true sustainability means finding the right balance between ecological demands, economical success and social responsibility.

#### THE BEUMER GROUP DIFFERENCE

At its heart, BEUMER Group is about quality leadership, engineering ingenuity and, above all, customer satisfaction. Our long-term outlook has been the catalyst that has allowed us to make a real difference to businesses the world over, providing them with the tools and the opportunity to grow and flourish.

Our passion for innovation, our vision of quality and our commitment to excellence was started by our founder, Senior Engineer Bernhard Beumer, back in 1935 and still remains at the core of our approach today. It is the essence of our business. It is what allows us to deliver quality, value and results, time and time again.

It is what we mean by “made different”.

**BEUMER Group GmbH & Co. KG**

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