

For immediate release

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LORIEN CELEBRATES LANDMARK YEAR – AND MAKES A HEAD START ON 2007

with pic

2007 has signalled a bulging order book and a growing workforce for Lorien Engineering Solutions, the Lichfield based engineering design and project management company.

Having completed production, research and facility projects totalling close to £1bn over its 21 years, the firm is well known to the major food, brewing and drinks companies, and has a growing reputation in the pharmaceutical and waste handling/environmental sectors.

Lorien has long been associated with value-added engineering design and professional project management. From its base in Lichfield, Staffordshire, the company provides services to client organisations across the UK, and into Europe and Asia.

Lorien director responsible for sales, Bill Treddenick said: “2006 was our best performing year ever, and the sales order book for 2007 is looking very healthy, with new work coming from all of our core sectors, with particular success in waste and pharmaceutical.

“We’ve regularly achieved a high percentage of repeat orders from clients who enjoy a long-term relationship with us. An increase in capital investment within these organisations, together with a strategy for developing new client relationships, are the main reasons for our recent boost in activity.”

He continued: “Our Sustainable Waste & Energy team has had considerable success in late 2006, winning a series of waste recycling and composting schemes, and in January our pharmaceutical business embarked on a significant three-year

redevelopment for a relatively new Lorien client. Here again we are laying down the foundations for long-lasting relationships which we hope will expand to further projects within client group companies.”

To support the growing order book, Lorien has been recruiting steadily over recent months, adding engineers to all of the firm’s main discipline areas including Building Design & Building Services, Mechanical Utilities, Process Engineering, Electrical & Automation, Project & Construction Management and Packaging Systems Engineering.

Lorien’s engineering director Steve Slater said: “Recruiting the right calibre of people is not always easy, and the shortage of skilled and experienced people in the marketplace is apparent. However, a healthy order book, a good employer profile and a varied portfolio of projects has helped us enormously.”

Lorien managing director David Morris concluded: “2006 was a very good year, and I am optimistic that we will also turn in a strong performance during 2007 – the start of the year has been excellent. Providing a first class service and developing partnerships with our clients is at the heart of our success.

“Lorien takes a lot of care and time building these relationships, and then providing tailored response services to meet the client’s requirements in order to earn their loyalty over the long term. In order to support this we train and develop our staff and take care in recruiting the best people we possibly can – they are our chief assets and the future of our business.”

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Picture caption: Lorien directors (from left) Steve Turner, Roy Klek, Steve Slater, David Morris and Bill Treddenick.

For further information on Lorien Engineering Solutions please contact Liz Rogers or Lizzie Wilson at Cicada Public Relations on 01423 567111 or Bill Treddenick at Lorien Engineering Solutions on 01543 444244.

Notes to editors:

- Lorien Engineering Solutions is an engineering design and project management organisation, and is part of the Lorien plc group of companies.
- Based in Lichfield, the company has a staff of more than 60 specialists who design and deliver manufacturing projects and performance improvement consultancy in the brewing, drinks, food and pharmaceutical industries.
- Working for many of the world's top manufacturing organisations within the UK and overseas, they were recently presented with the President's Award for occupational health and safety in construction by RoSPA (Royal Society for the Prevention of Accidents), the company's 14th top-level safety award.