

For immediate release

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PEOPLE ARE THE WINNERS AT LORIEN

with pic

Specialist project management company Lorien Engineering Solutions has reported its best-ever performance across a range of areas.

The business supports market leaders within the food, brewing and pharmaceutical industries with high-tech manufacturing facility design and project management services.

Managing director Steve Slater comments: "2007/8 has been an exceptional year for us, seeing increases in both our turnover and profitability on what was a very good 2006. We have also seen our client retention level climb to a best ever 90% (from 82% in 2006), with clients commenting that Lorien's commitment to client partnering and the quality of our people are the features they value above everything else." (Data taken from Lorien's client feedback report 2006/7).

The business was formed some 23 years ago with around 30 staff from a brewing base in Burton-on-Trent. It has since diversified into all forms of food, beverages and pharmacy products production, as well as developing specialisms in sustainability and health and safety consultancy. It now employs 70 people from its Lichfield base in the rural heart of the Midlands.

Operations director Bill Treddenick believes that it is the people who make the business 'different'. "The complexity of projects we deal with is quite stunning, and it takes a special type of professional engineer to quickly grasp the needs of clients engaged in businesses as diverse as producers of butter and lager to asthma treatments," he said. "We have been lucky in finding some really excellent people, some of whom have wanted to broaden out, and others who have found a specialism while they have been working for Lorien."

The latest development for the business has been a substantial increase in the number of staff dealing with both health & safety issues and environmental sustainability consulting work. Steve Turner is the director leading the sustainability business, and he sees a big future in this part of the market. He said: “We are attracting clients from a variety of sources, including municipal waste collectors who need to recycle more, charitable organisations wanting to ensure they’re operating in a sustainable manner, and developers needing new materials sourcing strategies.”

Projects director Roy Klek concludes: “With news of a potential slow-down in the UK economy, ‘business is booming’ stories may become a little less common. We believe that the future of this business is assured however. The diversification of the business as well as successfully selling our skills to the international market helps, but it really is how well clients appreciate our staff that will continue our immediate growth.”

ends



Picture caption: Lorien Engineering Solutions' managing director Steve Slater.

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Notes to Editors

Lorien Engineering Solutions is an engineering design and project management organisation, and is part of the Contracting Solutions Group.

Based in Lichfield, the company has a staff of more than 70 specialists who design and deliver manufacturing projects in the brewing, drinks, food and pharmaceutical industries. Other areas of specialism are manufacturing performance improvement, sustainability and health & safety consultancy.

Working for many of the world's top manufacturing organisations within the UK and overseas, Lorien Engineering Solutions was recently presented with the Order of Distinction for occupational health and safety in the construction by RoSPA (Royal Society for the Prevention of Accidents) for the second year running.