

2024: Year of the Independent Merchant?

NMBS (National Merchant Buying Society) has declared 2024 the year of the independent builders merchant. So what is an independent merchant to you?

Many small builders merchants are being swallowed up by acquisitions and mergers. Though technically they still remain independent, what does this mean to you the customer? Centralised buying and brand led marketing promotions don't always lead to cheaper prices on the shelf. Though centralised buying can offer great opportunities for small business to achieve better buying power this doesn't always come with the flexibility a true independent merchant can give you.



Here at Meridian Building Plastics we pride ourselves on being truly independent. We don't belong to any group and have no affiliations. But what we do have is plenty of knowledge and expertise in our market and a long list of supportive manufacturers that help us in our quest to offer quality, quantity, and cost-effective products promptly and efficiently.

We can source product from a range of manufacturers, be proactive and reactive to market conditions and make instant decisions without any fuss. Our staff are well trained, knowledgeable and have years of experience in their field. Meridian believes that relationships and communication is key and have a great relationship with many of our customers and suppliers. People come in as customers but most often leave as friends.

For a full range of products and services please visit our website www.meridianbp.co.uk, download our catalogue using the QR Code below, give us a call on **020 8805 0000** or why not pop in and see us at **Unit B3 Valley Link Estate, Meridian Way Enfield EN3 4TY**.

